



THE INTERSKI GROUP DISCOUNT SCHEME

What is it?

A scheme offering discounts/free places on Interski Classics (adults & families) snowsport holidays.

How does it work?

See below for an illustration of the discounts your group could receive. The discounts will be deducted from the total cost of your holiday for you to pass on to group members as you wish. You may wish to keep some or all of the discounts/benefits for yourself, as group organiser or spread the benefits across your group. This is entirely up to you.

DISCOUNTS

Number of full paying passengers	Number of free places	Discount per paying passenger *	Party leader concessions	Additional benefits
10-19	1	£15 pp		
20-29	2	£20 pp	2 for 1 holiday 1 spouse @ 75% 2 children aged 2-15 years inclusive @ 50%	
30-39	3	£21.50 pp	2 for 1 holiday 1 spouse @ 75% 2 children aged 2-15 years inclusive @ 50%	
40-49	4	£22.50 pp	2 for 1 holiday 1 spouse @ 75% 2 children aged 2-15 years inclusive @ 50%	10% off all pre-paid equipment hire 10% off all pre-paid snowsport tuition

Please note that Interski group discounts do not apply to selected special offers, Mini Vacanze (short stays), bed and breakfast packages or Learn to Ski weeks. Children aged 16 or under travelling on discounted places do not count as full paying passengers.

For groups of 50 or more, or if you would like us to prepare a quotation for you, please call us on 01623 456 333

What are the rules?

- * The term 'full paying passenger' does not include
 - (a) The number of people who would have been entitled to a free place, but where the party leader has chosen to divide the free places amongst the group members.
 - (b) Those who are travelling free of charge.
 - (c) Children aged 2 - 15 years inclusive, unless they are paying full price, or infants.
 - (d) Those travelling as the party leader's children/spouse concessions on groups of 20+ full paying passengers.
- * Group discounts can be claimed in addition to early booking discounts.
- * Group discounts can be claimed on children aged 2 - 15 years inclusive. They do not apply to a party leader's spouse or children travelling concessionary rates.
- * Children aged 7 - 15 years inclusive who do not claim child discounts in order to count towards the free place ratio, will not be entitled to the offer of free equipment hire or free ski suit hire.

- * Group discounts do not apply to infant places or free places.
- * Group discounts do not apply to all members of the group if the benefit of the free place(s) has (have) been divided amongst the group members. They apply strictly to the 'official' number of paying places.
- * 2:1 holidays (available to party leaders of groups of 20+ full paying passengers) are subject to availability, are offered on coach holidays only (although it may be possible to arrange your own flights) and are valid only on dates different to those of the qualifying departure. They must also be taken during the same season.
- * Discounts apply strictly to the final number of passengers travelling on the trip.
- * Free places are calculated on a ratio of 1:10. This means that for every 10th full paying passenger, the 11th person goes free (eg, 10+1, 20+2, 30+3)
- * Discounts/benefits relate specifically to the trip in question and are not transferable to another trip during the same season or to future years
- * Interski group discounts/benefits do not apply to special offers, or to Classics short breaks, bed and breakfast packages or Learn to Ski Weeks

IT'S SIMPLE REALLY. BUT IF YOU'D PREFER, JUST GIVE US A CALL AND WE'LL BE DELIGHTED TO WORK OUT THE MOST COST EFFECTIVE WAY FOR YOUR GROUP TO TRAVEL

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